



TRAINING CLASS 2017

9 & 10 September 2017

INTERNSHIP 2018

Presented by:

- **Mr. Dang Duong Anh**
Hanoi Managing Partner
- **Mr. Nguyen Quang Hung**
Partner

INTRODUCTION OF VILAF

VILAF is one of the first business law firms to have been formed in Vietnam after 1975. From a small group of lawyers initially working with Clifford Chance in 1998, VILAF's legal team has grown to 50 lawyers and legal professionals, one of the largest legal teams in Vietnam today.

VILAF now is a full-serviced law firm, dedicating to many clients who have been working with us for many years, among Ford, Philip Morris, Bunge, Shell, BNP Paribas, Citibank, SMBC, SCB, ANZ, Mizuho, BTMU, Vingroup etc.

VILAF have been consistently ranked among the 1st tier law firms by Legal500, Chambers & Partners, IFLR in most of major areas of practice, including Finance, Capital Markets, Corporate, M&A, Projects & Energy, Real Property and Dispute Resolution.

For law students in particular, from 2009, VILAF have been running training programs for assisting them to understand about practicing law in real life and about professional lawyer's job. By now, hundreds of young people have benefitted from VILAF experience in their work either at VILAF or elsewhere.

AWARDS & RECOGNIZATIONS



➤ **IFLR** – *Vietnam National Law Firm of the Year 2006, 2007, 2008 and 2016*

➤ **IFLR** – *Project Finance Deal of the Year 2002 and 2016*

➤ **Asia Law** – *Outstanding Law Firm 2016*



➤ **Chambers Asia-Pacific** – *Leading Law Firm of the Year 2011, 2014 and 2015*

➤ **ALB** – *Vietnam Deal Firm of the Year 2007, 2009, 2011 & 2012*

PRESENTER – MANAGING PARTNER DANG DUONG ANH



Dang Duong Anh (Mr.) has been a Partner at VILAF since 2004 and become Managing Partner of VILAF Hanoi since January 2015. To many clients and peers, Dang Duong Anh is one of the most reliable and result-oriented Vietnamese lawyers. Dang Duong Anh's broad experience covers foreign direct investment, corporate and M&A, infrastructure & energy projects, project finance, tax, real estate and property, mining, automobile and telecommunications.

Chambers and Partners commented him: *“Clients rate him for his “substantial knowledge and experience of complex transactions,” which stems from his international background.”* IFLR 1000 of the year 2012 comments: *“Dang Duong Anh is held in high regard by peers and clients alike: “Partner Dang Duong Anh has knowledge and expertise in relation to the international practice in infrastructure projects,” says a client who “highly recommends” Dang Duong Anh.”* Market sources described Dang Duong Anh as *“very skilled and responsive,” (Chambers & Partners 2017)*

PRESENTER – PARTNER NGUYEN QUANG HUNG



While being named in the International Who's Who of Capital Markets Lawyers from 2013 to 2015, Nguyen Quang Hung is also recommended as a leading lawyer in Vietnam by various international legal magazines, such as IFLR 1000, Legal 500, Chambers & Partners and ALB. In three years 2015, 2016 and 2017, Hung is recommended as an Asia Leading Lawyer in Banking and Finance by AsiaLaw. Recently, IFLR 1000 recognizes him as a leading lawyer in Financial and Corporate law in the year 2016 and 2017.

Chambers & Partners 2013 version states that Hung is praised by clients as '*excellent across the board*'. As a highly respected commercial and banking lawyer, Nguyen Quang Hung was nominated by one overseas interviewee as "*someone we'd choose for financings in Vietnam.*" (Chambers & Partners 2016). Hung's practice includes foreign direct investment, banking, capital markets and project finance.

COACH – COUNSEL VU LE TRUNG



Vu Le Trung is a Vietnamese lawyer who graduated in 2001 from the International Law Faculty of the Institute for International Relations. In 2004, he obtained an LL.M degree in Laws and Economics from Utrecht University (the Netherlands).

Before joining VILAF, Trung had more than three years of working experience in the international law firm Freshfields Bruckhaus Derringer (Hanoi office) and more than five years in the local law firm Pham & Associates.

Practice area: Banking & Finance, Corporate, Commercial, Capital Markets, Infrastructure Development

COACH – COUNSEL NGUYEN VU QUYNH LAM



A former policy researcher and law-maker of a ministerial agency of the Government of Vietnam, Lam joined our Hanoi Office in 2008.

Lam specializes in mining, foreign investment, M&A, infrastructure, power, energy and corporate laws. Lam has worked very hard, precisely and appreciated by clients in mining practice as well as in other fields of his practice.

Practice area: Mining, foreign investment, M&A, infrastructure, power, energy and corporate.

TRAINING CLASS 2017

- **What for?** Developing skills for legal negotiating, drafting and writing
- **Who can take part?** Last year students with GPA from 7.0, and with good English skills
- **Who are lecturers and tutors?** Senior lawyers of VILAF will give lectures, guidance and support throughout the course
- **How long?** Two full days
- **When?** **23 & 24 September 2017**
- **Training methodology?** Lectures followed by group exercises with real cases
- **How to apply?**
 - Sending resume and motivation letter (in English) to vilaf.hanoi@vilaf.com.vn the deadline for your resume submission is on or before **30 August 2017**
 - Shortlisted students are invited to group interview/job orientation conducted by most experienced lawyers of VILAF

INTERNSHIP & SCHOLARSHIP PROGRAM 2018

- **What for?**
 - To understand how laws are practiced in the real world;
 - To understand about working as professional lawyer in a law firm;
 - To test your suitability to be professional lawyer.
- **How long?** Four months from January to April 2018. You work full time from Monday to Friday and attend legal trainings on Saturday.
- **What do you do as Intern?** Working in legal teams of Corporate, M&A, Capital Market, Banking, Finance, Litigation, Dispute Resolution. You will be supervised and guided by senior lawyers. Your tasks mainly include researching for various issues, sometimes you can also be involved in drafting memos and/or contracts.
- **How to apply?**
 - Sending resume and motivation letter (in English);
 - Shortlisted students are invited to interview;
 - 6 - 8 students are selected for the Internship.

INTERNSHIP & SCHOLARSHIP PROGRAM 2018 (Cont.)

➤ **Scholarship and benefit:**

- All of our interns will receive a scholarship of 8,000,000 VND/intern/4 months ;
- Be involved directly in real client works at a suitable level. Feedbacks about your works, your strengths and weaknesses are provided from time to time, in particular at the closing review.
- Lunch paid
- Join all social activities of the firm such as outing trip
- Birthday party if your birthday falls into the internship period

➤ **What after the Internship?**

- Opportunities to become VILAF Trainee Lawyers in an equal and professional working environment.

**VILAF INTERNSHIP GIVES YOU WORKING EXPERIENCE AND SKILLS
WHICH ARE GOOD PREPARATION FOR YOUR CAREER PLAN**

COMMENTS FROM STUDENTS WHO WERE VILAF's INTERN



by Tran Huong Giang
Hanoi Law University

VILAF Internship Program is a highly recommended program for any senior law students, who are struggling to find the right path to start their legal career. As an intern of VILAF, you will be given the opportunities to be involved in real tasks of various legal areas (such as corporate, banking and finance, dispute resolution, etc.) under the guidance of VILAF's prominent and caring lawyers. Furthermore, at the end of the Internship Program, every intern would stand a fair chance of being offered to stay longer in VILAF as a trainee lawyer. Truth be told, these opportunities will enlighten your understandings of many legal practice areas from which you will find the most suitable way for your career's development. As for me, I see VILAF as a wonderful environment that would nurture my lawyering skills and knowledge, and therefore, nurture my future.

COMMENTS FROM STUDENTS WHO WERE VILAF's INTERN



by Nguyen Tra Linh
Faculty of International Law
Diplomatic Academy of
Vietnam

Although VILAF's training course only lasted for 2 days, I had learned a lot, especially from the group activities and the lectures given by the most senior lawyers of the firm. After attending the training course, I was further given the opportunity to perform a 4-month internship at the firm. The experience I earned during the internship complemented my humble knowledge in legal field. Most importantly, I was supervised by professional lawyers whose dedicated attitudes have been valuable source of inspiration for me to continue to pursue my career.

COMMENTS FROM STUDENTS WHO ARE NOW VILAFERS



by Ho Thanh Phong
Hanoi Law University

Eight months ago, my incredible and unforgettable journey with VILAF started when I took part in the interview and 2-day training class. In two days, VILAF lawyers did make a deep impression on me with not only their professional knowledge and profound experience but also their friendliness and willingness to share. Especially, the 2-day training class has enabled me to take part in the 4-month internship program at VILAF. This unique 4-month has given me the chance to get closer to the real world practice of professional lawyers and also marked my first milestone in pursuing career path when I was offered the opportunity to work for VILAF as a trainee lawyer. Honestly, if you want to start pursuing your career path as a professional lawyer, just attend this training class and certainly you can find your own way.

COMMENTS FROM STUDENTS WHO ARE NOW VILAFERS



by Nguyen The Hoang
Faculty of International Law
Diplomatic Academy of
Vietnam

VILAF's training class was a really unique, engaging and thought-provoking experience. Rarely does a law student has the chance to tackle real-life legal problem and see the law in action , under the instruction of the most seasoned lawyers in Vietnam, who are willing to share their knowledge and experience with prospective legal practitioners. Even though I did not have the opportunity to join VILAF's internship afterwards due to personal reasons, I was inspired to later apply for the trainee lawyer position, and was offered the opportunity. Therefore, VILAF's training class is highly recommended for any student who is passionate in pursuing a legal career.

VILAF INTERNS

No	Surname & middle name	First name	University	Year	Remark
1	Nguyen Hong	Ha	Hanoi Law University	2009	VILAFer
2	Dinh Thi Hai	Yen	Vietnam National University	2009	
3	Nguyen Thi Thuy	Dung	Vietnam National University	2010	
4	Pham Thi Thuy	Hang	Vietnam National University	2010	VILAFer
5	Ngo Thanh	Huong	Vietnam National University	2010	VILAFer
6	Nguyen Thu	Thuy	Hanoi Law University	2010	
7	Pham Thuy	Anh	Hanoi Law University	2011	VILAFer
8	Cao Dang	Duy	Hanoi Law University	2011	
9	Nguyen Thi	Hoa	Hanoi Law University	2011	
10	Nguyen Thi	Thanh	Diplomatic Academy of Vietnam	2011	
11	Tran Thi Thu	Thao	Vietnam National University	2011	VILAFer
12	Ha Thi Ngoc	Thuy	Vietnam National University	2011	

VILAF INTERNS (Cont.)

No.	Surname & middle name	First name	University	Year	Remark
13	Nguyen Thuy	Trang	Hanoi Law University	2011	VILAFer
14	Nguyen	Viet	Hanoi Law University	2011	VILAFer
15	Truong Minh	Anh	Hanoi Law University	2012	
16	Tu Duy	Anh	Hanoi Law University	2012	VILAFer
17	Vu Thi Hong	Ngoc	Vietnam National University	2012	
18	Nguyen Thu	Phuong	Hanoi Law University	2012	
19	Duong Thi Minh	Thu	Hanoi Law University	2012	
20	Do Duc	Tien	Vietnam National University	2012	
21	Vu Thi Ngoc	Dung	Hanoi Law University	2013	
22	Nguyen Hoang	Duy	Vietnam National University	2013	VILAFer
23	Nguyen Le Ha	Giang	Hanoi Law University	2013	
24	Luu Hoang	Hai	Hanoi Law University	2013	VILAFer
25	Nguyen Bich	Ngoc	Vietnam National University	2013	VILAFer

VILAF INTERNS (Cont.)

No.	Surname & middle name	First name	University	Year	Remark
26	Nguyen Ngoc	Thuy	Hanoi Law University	2013	
27	Hoang Minh	Trang	Vietnam National University	2013	
28	Le Tuan	Anh	Hanoi Law University	2014	VILAFer
29	Mai	Chi	Hanoi Law University	2014	VILAFer
30	Nguyen Huong	Giang	Vietnam National University	2014	
31	Nguyen Ha	Ly	Hanoi Law University	2014	
32	Ngo Thai	Ninh	Hanoi Law University	2014	
33	Nguyen Phuong	Thao	Hanoi Law University	2014	
34	Le Minh	Thu	Hanoi Law University	2014	
35	Ha Kieu	Anh	Hanoi Law University	2015	
36	Nguyen Thu	Ha	Hanoi Law University	2015	
37	Nguyen Hoang Anh	Linh	Diplomatic Academy of Vietnam	2015	VILAFer
38	Pham Tran Hanh	Linh	Vietnam National University	2015	VILAFer

VILAF INTERNS (Cont.)

No.	Surname & middle name	First name	University	Year	Remark
39	Phan Duy	Thang	Hanoi Law University	2015	
40	Bui Yen	Thu	Diplomatic Academy of Vietnam	2015	
41	Nguyen Ha	Thu	Hanoi Law University	2015	
42	Ha Manh	Tu	Hanoi Law University	2015	
43	Ho Anh	Khue	Vietnam National University	2016	
44	Nguyễn Quang	Anh	Hanoi Law University	2016	
45	Phạm Thanh	Phuong	Hanoi Law University	2016	
46	Nguyễn Hồng	Lê	Hanoi Law University	2016	VILAFer
47	Nguyễn Thị	Hân	Hanoi Law University	2016	
48	Hoàng Mạnh	Cường	Hanoi Law University	2016	
49	Lê Trọng	Đạt	Diplomatic Academy Of Vietnam	2016	VILAFer
50	Nguyễn Thị	Phuong	Hanoi Law University	2016	
51	Hồ Anh	Khuê	Vietnam National University	2016	
52	Nguyễn Hữu	Việt	Vietnam National University	2016	VILAFer
53	Võ Thanh	Thủy	Vietnam National University	2016	VILAFer

VILAF INTERNS (Cont.)

No.	Surname & middle name	First name	University	Year	Remark
54	Tran Huong	Giang	Hanoi Law University	2017	VILAFer
55	Ho Thanh	Phong	Hanoi Law University	2017	VILAFer
56	Nguyen Hang	Nga	Vietnam National University	2017	VILAFer
57	Nguyen Tra	Linh	Diplomatic Academy of Vietnam	2017	
58	Ho Trung	Hieu	Vietnam National University	2017	
59	Nguyen Thu	Giang	Vietnam National University	2017	
60	Quach Thuy	Linh	Hanoi Law University	2017	
61	Bui Tran	Quốc	Hanoi Law University	2017	
62	Nguyen Thi Dieu	Quyen	Hanoi Law University	2017	
63	Cao Phuong	Anh	Diplomatic Academy of Vietnam	2017	



Lectures



Working in groups



Discussion with supervisors & tutors





**VILAF Interns
2017**

**VILAF Interns
2016**



Q & A

THANK YOU